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**POTASH & PHOSPHATE INSTITUTE**

2801 Buford Hwy., N.E.
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For Immediate Release
PRESS RELEASE

E--249
November 1980

## POTASH SALES
## JULY - SEPTEMBER 1980

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 4,750,995 tons of product containing an equivalent 2,820,034 tons $K_2O$ during the period July-September 1980 according to the Potash & Phosphate Institute. This was an increase of almost 9% over the preceding July-September period.

EXPORTS to other countries were 1,144,106 tons $K_2O$, an increase of more than 55%.

TOTAL AGRICULTURAL SALES (including exports) were 2,708,781 tons $K_2O$, an increase of over 9%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,357,490 tons $K_2O$, a decrease of about 16%. In addition, 82,459 tons $K_2O$ were imported into the United States from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 224,361 tons $K_2O$, an increase of 73%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 111,253 tons $K_2O$, a decrease of 3%.

**Members:** Agrico Chemical Company • AMAX Chemical Corporation • Borden Chemical, Borden Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech General Chemicals Corporation • First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH & PHOSPHATE INSTITUTE E--249

POTASH SALES BY NORTH AMERICAN PRODUCERS

(Short Tons $K_2O$)

| AGRICULTURAL | July-September | July-September |
|---|---|---|
| UNITED STATES | 1980 | 1979 |
| Standard Muriate | 210,002 | 241,814 |
| Coarse Muriate | 613,724 | 682,845 |
| Granular Muriate | 400.255 | 540,811 |
| Soluble Muriate | 92,328 | 115,124 |
| Sulphates | 41,181 | 42,967 |
| *TOTAL UNITED STATES | 1,357,490 | 1,623,561 |
| CANADA | | |
| Standard Muriate | 5,892 | 3,435 |
| Coarse Muriate | 164,800 | 110,109 |
| Granular Muriate | 50,160 | 10,253 |
| Soluble Muriate | 1,386 | 350 |
| Sulphates | 2,123 | 5,562 |
| *TOTAL CANADA | 224,361 | 129 709 |
| **EXPORTS | | |
| Standard Muriate | 592,875 | 348,060 |
| Coarse Muriate | 268,333 | 180,334 |
| Granular Muriate | 218,215 | 153,834 |
| Soluble Muriate | 19,308 | 13,159 |
| Sulphates | 28,199 | 28,743 |
| TOTAL EXPORTS | 1,126,930 | 724,130 |
| TOTAL AGRICULTURAL | 2,708,781 | 2,477,400 |
| NON-AGRICULTURAL | | |
| UNITED STATES | | |
| Muriate | 62,321 | 65,288 |
| Soluble Muriate | 25,129 | 32,591 |
| Sulphates | 857 | 1,309 |
| TOTAL UNITED STATES | 88,807 | 99 188 |
| CANADA | | |
| Muriate | 3 656 | 3,389 |
| Soluble Muriate | 1,471 | 1,658 |
| Sulphates | 143 | 77 |
| TOTAL CANADA | 5,270 | 5 124 |
| **EXPORTS | | |
| Muriate | 1,396 | 1,522 |
| Soluble Muriate | 15,565 | 8,270 |
| Sulphates | 215 | 124 |
| TOTAL EXPORTS | 17,176 | 9,916 |
| TOTAL NON-AGRICULTURAL | 111,253 | 114,228 |
| GRAND TOTAL | 2,820,034 | 2,591,628 |
| OVERSEAS IMPORTS INTO THE UNITED STATES | | |
| Muriate | 77,253 | 74,943 |
| Sulphates | 5,206 | 9,759 |
| TOTAL IMPORTS | 82,459 | 84,702 |

* Does not include imports from overseas.

** Canadian and U.S. sales to countries other than the U.S. and Canada.

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formerly A8760-5

# POTASH & PHOSPHATE INSTITUTE

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For Immediate Release
PRESS RELEASE

E--250
February 1981

## POTASH SALES
## CALENDAR YEAR 1980

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the calendar year 1980 were 17,471,771 tons of product containing an equivalent 10,242,091 tons $K_2O$ according to the Potash & Phosphate Institute. This was a decrease of 1% from the preceding calendar year.

EXPORTS to other countries were 3,292,014 tons $K_2O$, an increase of 21%.

TOTAL AGRICULTURAL SALES (including exports) were 9,746,067 tons $K_2O$ a decrease of 1%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 6,123,796 tons $K_2O$, a decrease of 10%. In addition, 300,909 tons $K_2O$ were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 413,850 tons $K_2O$, an increase of about 1%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 496,024 tons $K_2O$, a decrease of 2%.

## OCTOBER-DECEMBER 1980

TOTAL SALES for all purposes (including exports) were 2,770,847 tons $K_2O$ during the period October-December 1980. This was an increase of more than 3% over the preceding October-December period.

EXPORTS to other countries were 623,771 tons $K_2O$, an increase of almost 6%.

TOTAL AGRICULTURAL SALES (including exports) were 2,636,206 tons $K_2O$, an increase of 4%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 2,000,867 tons $K_2O$, an increase of more than 7%.

AGRICULTURAL SALES IN CANADA amounted to 33,961 tons $K_2O$, a decrease of 70%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 134,641 tons $K_2O$, a decrease of about 5%.

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech General Chemicals Corporation • Fertilizer Company of Texas, Inc. First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation •International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH & PHOSPHATE INSTITUTE E--250

POTASH SALES BY NORTH AMERICAN PRODUCERS

CALENDAR YEAR AND FOURTH QUARTER 1980 AND 1979

| AGRICULTURAL | CALENDAR YR. 1980 | CALENDAR YR. 1979 | OCT-DEC 1980 | OCT-DEC 1979 |
|---|---|---|---|---|
| UNITED STATES | | | | |
| Standard Muriate | 1,044,840 | 1,176,227 | 275,516 | 327,479 |
| Coarse Muriate | 2,456,063 | 2,710,147 | 871,635 | 725,028 |
| Granular Muriate | 1,859,324 | 2,151,742 | 632,929 | 592,382 |
| Soluble Muriate | 493,171 | 575,578 | 139,048 | 136,942 |
| Sulphates | 270,398 | 195,791 | 81,739 | 76,271 |
| *TOTAL UNITED STATES | 6,123,796 | 6,809,485 | 2,000,867 | 1,858,102 |
| CANADA | | | | |
| Standard Muriate | 13,433 | 11,931 | 849 | 4,445 |
| Coarse Muriate | 278,075 | 330,354 | 23,416 | 86,712 |
| Granular Muriate | 94,845 | 51,507 | (2,235) | 18,468 |
| Soluble Muriate | 9,732 | 1,793 | 5,747 | 729 |
| Sulphates | 17,765 | 15,370 | 6,184 | 5,212 |
| *TOTAL CANADA | 413,850 | 410,955 | 33,961 | 115,566 |
| **EXPORTS | | | | |
| Standard Muriate | 1,917,407 | 1,551,389 | 436,186 | 313,320 |
| Coarse Muriate | 620,580 | 555,049 | 65,307 | 121,214 |
| Granular Muriate | 471,134 | 341,488 | 61,412 | 72,975 |
| Soluble Muriate | 75,060 | 95,453 | 10,214 | 19,872 |
| Sulphates | 124,240 | 88,487 | 28,259 | 33,725 |
| TOTAL EXPORTS | 3,208,421 | 2,631,866 | 601,378 | 561,106 |
| TOTAL AGRICULTURAL | 9,746,067 | 9,852,306 | 2,636,206 | 2,534,774 |
| NON-AGRICULTURAL | | | | |
| UNITED STATES | | | | |
| Muriate | 266,886 | 260,851 | 74,807 | 73,463 |
| Soluble Muriate | 119,369 | 130,080 | 32,280 | 32,588 |
| Sulphates | 5,467 | 5,494 | 1,549 | 1,490 |
| TOTAL UNITED STATES | 391,722 | 396,425 | 108,636 | 107,541 |
| CANADA | | | | |
| Muriate | 13,863 | 14,019 | 2,494 | 2,972 |
| Soluble Muriate | 6,398 | 8,138 | 1,019 | 2,302 |
| Sulphates | 448 | 501 | 99 | 134 |
| TOTAL CANADA | 20,709 | 22,658 | 3,612 | 5,408 |
| **EXPORTS | | | | |
| Muriate | 7,163 | 7,415 | 2,027 | 1,675 |
| Soluble Muriate | 75,601 | 81,398 | 20,106 | 26,569 |
| Sulphates | 829 | 457 | 260 | 103 |
| TOTAL EXPORTS | 83,593 | 89,270 | 22,393 | 28,347 |
| TOTAL NON-AGRICULTURAL | 496,024 | 508,353 | 134,641 | 141,296 |
| GRAND TOTAL | 10,242,091 | 10,360,659 | 2,770,847 | 2,676,070 |
| OVERSEAS IMPORTS INTO THE UNITED STATES | | | | |
| Muriate | 277,525 | 275,134 | 56,965 | 52,619 |
| Sulphate of Potash | 23,384 | 15,523 | 3,335 | 5,764 |
| TOTAL IMPORTS | 300,909 | 290,657 | 60,300 | 58,383 |

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

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PRESS RELEASE

E--251
May 1981

## POTASH SALES
## JANUARY-MARCH 1981

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the period January-March 1981 were 3,923 237 tons of product containing an equivalent 2 284 961 tons $K_2O$ according to the Potash & Phosphate Institute.

This was an increase of about 2% in $K_2O$ over the preceding January-March period.

EXPORTS to other countries were 707,081 tons $K_2O$, an increase of almost 14%.

TOTAL AGRICULTURAL SALES (including exports) were 2,151 775 tons $K_2O$, an increase of over 1%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1 430,922 tons $K_2O$, a decrease of 2%. In addition, 81,075 tons $K_2O$ were imported into the U. S. from overseas.

AGRICULTURAL SALES IN CANADA amounted to 40,355 tons $K_2O$, a decrease of 27%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 133,186 tons $K_2O$, an increase of almost 11%.

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POTASH SALES BY NORTH AMERICAN PRODUCERS E--251
JANUARY MARCH QUARTER 1981 AND 1980

| AGRICULTURAL | Jan-March 1981 | Jan-March 1980 |
|---|---|---|
| UNITED STATES | | |
| Standard Muriate | 317,496 | 330,530 |
| Coarse Muriate | 448,399 | 464,153 |
| Granular Muriate | 442,642 | 442,207 |
| Soluble Muriate | 140,217 | 141,104 |
| Sulphates | 82,168 | 85,864 |
| *TOTAL UNITED STATES | 1,430,922 | 1,463,853 |
| CANADA | | |
| Standard Muriate | 1,597 | 4,627 |
| Coarse Muriate | 31,372 | 32,227 |
| Granular Muriate | 3,918 | 11,640 |
| Soluble Muriate | (1,911) | 1,662 |
| Sulphates | 5,379 | 5,128 |
| *TOTAL CANADA | 40,355 | 55,284 |
| **EXPORTS | | |
| Standard Muriate | 485,965 | 360,360 |
| Coarse Muriate | 72,341 | 106,949 |
| Granular Muriate | 85,275 | 70,476 |
| Soluble Muriate | 21,519 | 23,618 |
| Sulphates | 14,893 | 46,206 |
| TOTAL EXPORTS | 680,498 | 607,609 |
| TOTAL AGRICULTURAL | 2,151,775 | 2,126,751 |
| NON-AGRICULTURAL | | |
| UNITED STATES | | |
| Muriate | 66,046 | 66,714 |
| Soluble Muriate | 35,720 | 32,242 |
| Sulphates | 1,347 | 1,748 |
| TOTAL UNITED STATES | 103,113 | 100,704 |
| CANADA | | |
| Muriate | 2,087 | 3 710 |
| Soluble Muriate | 1,403 | 1,662 |
| Sulphates | - | 103 |
| TOTAL CANADA | 3,490 | 5,475 |
| **EXPORTS | | |
| Muriate | 1 576 | 2,043 |
| Soluble Muriate | 24,851 | 12,039 |
| Sulphates | 156 | 154 |
| TOTAL EXPORTS | 26,583 | 14,236 |
| TOTAL NON-AGRICULTURAL | 133,186 | 120,415 |
| GRAND TOTAL | 2,284,961 | 2,247,166 |
| OVERSEAS IMPORTS INTO THE UNITED STATES | | |
| Muriate | 75,564 | 77,979 |
| Sulphate | 5 511 | 6,768 |
| TOTAL IMPORTS | 81 075 | 84,747 |

* Does not include imports from overseas
** Canadian and U.S. deliveries to countries other than the U.S. and Canada

8/24/81

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PRESS RELEASE

E--252
August 1981

## POTASH SALES
## FERTILIZER YEAR 1980-81 and APR-JUNE 1981

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the fertilizer year 1980-81 were 17,623,836 tons of product containing an equivalent 10,360,787 tons $K_2O$ according to the Potash & Phosphate Institute. This was an increase of 4% over the preceding fertilizer year.

EXPORTS to other countries were 3,318,957 tons $K_2O$, an increase of more than 16%.

TOTAL AGRICULTURAL SALES (including exports) were 9,837,421 tons $K_2O$, an increase of over 4%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 6,196,420 tons $K_2O$, a decrease of less than 1% from the previous fertilizer year. In addition 302,590 tons $K_2O$ were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 1,686 tons $K_2O$, an increase of 1%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 523,366 tons $K_2O$, an increase of almost 4%.

## APRIL-JUNE 1981

TOTAL SALES for all purposes (including exports) were 2,484,945 tons $K_2O$ during the period April-June 1981. This was an increase of 3% over the preceding April-June period.

EXPORTS to other countries were 843,999 tons $K_2O$, a decrease of 6%.

TOTAL AGRICULTURAL SALES (including exports)were 2,340,659 tons $K_2O$, an increase of about 3%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,407,141 tons $K_2O$, an increase of 8%. In addition, 92,808 tons $K_2O$ were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 108,009 tons $K_2O$, an increase of over 7%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 144,286 tons $K_2O$, an increase of 11%.

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POTASH SALES BY NOTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER

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| AGRICULTURAL | FERTILIZER YR. 1980-81 | FERTILIZER YR. 1979-80 | APR-JUNE 1981 | APR-JUNE 1980 |
|---|---|---|---|---|
| UNITED STATES | | | | |
| Standard Muriate | 1,060,197 | 1,128,615 | 257,183 | 228,792 |
| Coarse Muriate | 2,466,713 | 2,378,577 | 532,955 | 506,551 |
| Granular Muriate | 1,905,490 | 1,959,333 | 429,664 | 383,933 |
| Soluble Muriate | 501,311 | 513,861 | 129,718 | 120,691 |
| Sulphates | 262,709 | 266,716 | 57,621 | 61,614 |
| *TOTAL UNITED STATES | 6,196,420 | 6,247,102 | 1,407,141 | 1,301,581 |
| CANADA | | | | |
| Standard Muriate | 9,651 | 14,572 | 1,313 | 2,065 |
| Coarse Muriate | 273,597 | 286,680 | 54,009 | 57,632 |
| Granular Muriate | 98,344 | 75,641 | 46,501 | 35,280 |
| Soluble Muriate | 7,087 | 3,678 | 1,865 | 937 |
| Sulphates | 18,007 | 20,232 | 4,321 | 4,330 |
| *TOTAL CANADA | 406,686 | 400,803 | 108,009 | 100,244 |
| **EXPORTS | | | | |
| Standard Muriate | 2,063,242 | 1,549,726 | 548,216 | 527,986 |
| Coarse Muriate | 529,996 | 588,488 | 123,515 | 179,991 |
| Granular Muriate | 468,906 | 418,316 | 104,004 | 121,031 |
| Soluble Muriate | 63,873 | 78,569 | 12,832 | 21,920 |
| Sulphates | 108,298 | 130,250 | 36,942 | 21,576 |
| TOTAL EXPORTS | 3,234,315 | 2,765,349 | 825,509 | 872,504 |
| TOTAL AGRICULTURAL | 9,837,421 | 9,413,254 | 2,340,659 | 2,274,329 |
| NON-AGRICULTURAL | | | | |
| UNITED STATES | | | | |
| Muriate | 283,105 | 268,009 | 79,431 | 62,544 |
| Soluble Muriate | 133,651 | 127,139 | 40,522 | 29,718 |
| Sulphates | 5,145 | 5,860 | 1,392 | 1,313 |
| TOTAL UNITED STATES | 421,901 | 401,008 | 121,345 | 93,575 |
| CANADA | | | | |
| Muriate | 10,994 | 14,074 | 2,757 | 4,003 |
| Soluble Muriate | 5,535 | 7,868 | 1,642 | 2,246 |
| Sulphates | 294 | 417 | 52 | 103 |
| TOTAL CANADA | 16,823 | 22,359 | 4,451 | 6,352 |
| **EXPORTS | | | | |
| Muriate | 7,345 | 6,937 | 2,346 | 1,697 |
| Soluble Muriate | 76,450 | 74,769 | 15,928 | 27,891 |
| Sulphates | 847 | 581 | 216 | 200 |
| TOTAL EXPORTS | 84,642 | 82,287 | 18,490 | 29,788 |
| TOTAL NON-AGRICULTURAL | 523,366 | 505,654 | 144,286 | 129,715 |
| GRAND TOTAL | 10,360,787 | 9,918,908 | 2,484,945 | 2,404,044 |
| OVERSEAS IMPORTS INTO THE UNITED STATES | | | | |
| Muriate | 302,590 | 270,869 | 92,808 | 65,327 |
| Sulphates | 14,052 | 30,366 | -0- | 8,075 |
| TOTAL IMPORTS | 316,642 | 301,235 | 92,808 | 73,402 |

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada